

CREATIVECOPPER NEWSLETTER FOR JULY 2017. *SINCE 1988!*

Dear Friends and Agents,

The weather remains to confuse me as we are certainly subjected to Global Warming? High winter day temperatures dropping to freezing at night. Some parts are minus 10 C in the early morning and we have hot days of close to 30 C. At least not what Arizona or the UAE are experiencing? Heavy seas pounded the coast line and runaway fires destroyed lives and property in the Knysna area. Leon Schuster made a film: ***THE GODS MUST BE CRAZY!!!*** I must take another look to humour myself?

The good news is that our dam that feeds us our water supply is 79.5 % full verses 41.1 % last year which means we will safely survive the winter.

On a more serious note we wrote to you last year in October and changed the discount and credit terms to new terms of 5% for 45 days etc. Our creditors have never given us more than 2.5 % on a 30 day account and we too need to tighten the grip on our finances before we belong to the bank.

We get our "findings" from China and we have been excellent clients but after all these years we do not get a day to pay. We have to pay with the order.

So with immediate affect we will:

Freight forward and Post invoices are due the day you receive your parcels as we have already paid for them when they leave us. So please don't deprive us of this payment until your goods invoice is due.

To bring our creditors in line with our debtors here too we need to cut days from 45 to 30 days. For now we will stick to our guns of a 5% discount for all orders outside the boundaries of South Africa. Those inside of South Africa will have no discount and 30 days to pay us.

New clients must pay their invoices in full before the order leaves our studio floors.

Special orders that are specially made must be paid in full before production starts.

Going forward we will keep our fingers on the declining economy's pulse to see which way next to turn. Please bear with us as we are here for you as well as 50 dependant employees.

Back to the factory floor we are finalising the Employees Design competition for our photo shoot which will take place early in August. There has been a lot of enthusiasm as always and the excitement amongst the workers is evident.

Inge launches her new **XUBA** (mixed metals) through the O.R.Thambo Airport mega store which will be interesting as these designs are not welded together and are made of 3 colours namely copper, brass and silver. Watch this space.

Our display stand has spent a few months in the making and has even been on site at this same airport, returned to us for improvements sent back with the alterations and then on its return broken in transit! You have to have a strong heart to deal with things like this but today I can report that it has finally reached the store and should be admired by everyone. New stock has been sent up for immediate display. We will let you know how it is accepted by the travelling public.

Some of you may be receiving the **NEWSHORN** newspaper with your orders. This is a free publication which is full of local news and well edited. Please enjoy reading about our surrounds.

Ulondra McCarty all the way from California has sent us some \$'s to turn into school books for the kids of our employees. Each family will get a stationary pack to take home thanks to her very kind donation. Watch our face book page for news of this handover. Thanks Ulondra on behalf of many small people hungry to study.

Talking about **FACEBOOK** Duncan will now take over managing the page from this new month and we wish him well with the help of Megan.

We are expecting a flood of visitors with the local Music and Art Festival called *INNIEBOS* which kicks off next week with our school holidays.

Enjoy your summer and we will enjoy our winter and please take care.

MICHAEL